

## **Ross Innovative Employment Solutions**

### **1- Is it possible to attend the bidder's conference by conference call?**

-No, the RFP states "attendance at the Bidder's Conference by each entity that submitted a LOI is MANDATORY for the entity's proposal to be considered.

### **2- Who is the current provider and how long have they operated the centers?**

-Lower Savannah Workforce Development is the current Operator of the Centers and have operated the Centers for 4 years.

### **3- What is the current year's allocation?**

- Currently, there is no defined allocation for "Operator" services. It is funded via several variables including COG and SCDEW funding and never allocated in a funding stream with a specified allocation
- \$223,539 is approximate amount for Salaries/Fringes/Indirect and Operating cost for SC Works Centers in the LSWIA
- This amount is undetermined for PY'15 and can change based on WIOA rules and funding

### **4- Is profit allowed?**

We are awaiting a response from SCDEW and if "allowed" the % of "profit" would be negotiated based on caps set by the State and Federal rules

### **5- Will you provide the current staffing by Center The current "Staffing"**

Current staffing (including all Partners) in the Centers is based on FTE's. The numbers do not reflect an everyday presence by all Partners but is set up on FTE's and weekly schedules. This is the current staffing and subject to change based on WIOA rules and regulations.

Aiken 20

Barnwell 7

Allendale 5

Calhoun 3

Bamberg 5

Orangeburg 24

**6- Will furniture and equipment be available or should we budget for it?**

Yes, furniture and equipment will be available. You should budget for supplies.

**7- Who is responsible for the operating costs of the Centers such as lease, utilities and copiers?**

The Operator provider would be responsible and this would need to be reflected in the proposals budget.

**8- Is there performance data available for the current program year?**

Yes- HANDOUT

**9- What were the supportive services costs between July 1, 2013 and June 30, 2014?**

PY'13 Supportive Services allocations between 4 contracts was \$28,583. However, Supportive Services will not be a part of this contractual budget.

**10- How many Adults and Dislocated Workers were enrolled last programs year?**

Adults – 239

Dislocated Workers – 132

WIOA enrollment is not a part of the services being solicited in this proposal but oversight of WIOA and program rules will be.

**11- How many Adults and Dislocated Workers participated in Work Experience, OJT and Classroom Training last program year?**

Adults – 100

Dislocated Workers – 75

Training Services is not a part of the services being solicited in this proposal so Participant Cost do not have to be included in the contractual budget.

## **ResCare**

### **1- Please provide the estimated funding allocation for SC Works Center**

**Operations:** \*(Same as Question #3 from Ross, above)

Currently, there is no defined allocation for "Operator" services. It is funded via several variables including COG and SCDEW funding and has never been in a funding stream with a specified allocation

\$223,539 is the approximate estimated amount for

Salaries/Fringes/Indirect and Operating cost for SC Works Centers in the LSWIA

This amount is undetermined for PY'15 and can change based on WIOA rules and funding

### **2- In reference to the procurement policy – Section I: Proposal Evaluation states that in the event that two or more Offerors are tied with the same score, an Offeror located in the Lower Savannah Workforce Area would be automatically awarded. Please clarify the meaning of "located in the Lower Savannah Workforce Investment Area." Does this include an Offeror currently operating other programs within the area? Please provide the same for a tie where Offerors are located in or outside of South Carolina.** \*(Per Jim Holly)

"Located" in would "mean to be incorporated or established as a business entity in SC or has a principal office or headquarters in the state or area in question."

### **3- Are Adult, Dislocated Worker and Youth services going to continue being managed by the current provider?**

Yes, Aiken Housing Authority provides Adult, Dislocated Worker and Youth Services in the LSWIA.

**4- How many SC Works Staff and partner staff are subject to supervision by the Operator? \*(Same as Question #5 from Ross, above)**

Current staffing (including all Partners) in the Centers is based on FTE's. The numbers do not reflect an everyday presence by all Partners but is set up on FTE's and weekly schedules. This is the current staffing and subject to change based on WIOA rules and regulations.

Aiken 20

Barnwell 7

Allendale 5

Calhoun 3

Bamberg 5

Orangeburg 24

**5- Profit or Fees are noted on the Budget Summary; is there a cap on the allowable percentage?**

Currently awaiting a response from SCDEW but the rate would be subject to negotiation.